

Question No : 1 of 27

Marks: 1 (Budgeted Time 1 Min)

The ability, capacity, or skill to perceive, assess, and manage the emotions of one's self, of others, and of groups refers to:

Answer (Please select your correct option)

- ☐ Assertiveness
- ☐ Power Distance
- ☐ Uncertainty Avoidance
- ☐ Emotional Intelligence

Made By: Waqar Siddhu

Question No : 2 of 27

Marks: 1 (Budgeted Time 1 Min)

Which one of the following is considered to be the least likely method of reshaping behavior in organizations?

Answer (Please select your correct option)

- ☐ Positive reinforcement
- ☐ Negative reinforcement
- ☐ Punishment
- ☐ Extinction

Made By: Waqar Siddhu

Question No : 3 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is defined as a way of looking at life; a way of thinking, feeling or behaving?

Answer (Please select your correct option)

- ☐ Value
- ☐ Attitude
- ☐ Behavior
- ☐ Mood

Made By: Waqar Siddhu

Question No : 4 of 27

Marks: 1 (Budgeted Time 1 Min)

In which of the following situation Synergy is most likely to occur?

Answer (Please select your correct option)

- ☐ The activities of all group members are fully dependent on one another
- ☐ The performance of one member of a group affects what other members do
- ☐ Group members must perform specific behaviors in a predetermined order
- ☐ Group members acting together produce more or better output than alone

Made By: Waqar Siddhu

Question No : 5 of 27

Marks: 1 (Budgeted Time 1 Min)

Which stage in group development is most characterized by uncertainty?

Answer (Please select your correct option)

- ☐ Storming
- ☐ Forming
- ☐ Performing
- ☐ Norming

Made By: Waqar Siddhu

Question No : 6 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is a behavioral theory of leadership?

Answer (Please select your correct option)

- ☐ Trait theory
- ☐ Fiedler model
- ☐ Ohio State studies
- ☐ Equity Theory

Made By: Waqar Siddhu

Question No : 7 of 27

Marks: 1 (Budgeted Time 1 Min)

The receiver of a communication is most likely to _____ a message.

Answer (Please select your correct option)

☐ Explain

☐ Reflect

☐ Translate

☐ Discard

Made By: Waqar Siddhu

Question No : 8 of 27

Marks: 1 (Budgeted Time 1 Min)

The use of wide range of tools, knowledge, or techniques that are used to transform inputs into outputs is called:

Answer (Please select your correct option)

☐ Task environment

☐ Structure

☐ Mission

☐ Technology

Made By: Waqar Siddhu

Question No : 9 of 27

Marks: 1 (Budgeted Time 1 Min)

Action of a person consistent with one's personal values and the commonly held values of the organization and society is called which of the following behavior?

Answer (Please select your correct option)

☐ Legal behavior

☐ Ethical behavior

☐ Cognitive behavior

☐ Loyal behavior

Made By: Waqar Siddhu

Question No : 10 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following is an example of negative emotions?

☐ Guilt

☐ Relief

☐ Pride

☐ Joy

Made By: Waqar Siddhu

Question No : 11 of 27

Marks: 1 (Budgeted Time 1 Min)

Jobs in which success demands stamina, leg strength and manual dexterity, require management to identify an employee's which characteristics?

☐ Physical abilities

☐ Motor abilities

☐ Mental abilities

☐ Emotional abilities

Made By: Waqar Siddhu

Question No : 12 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Abad thinks that his own actions and behaviors have an impact in determining what happens to him. What do you think he has?

☐ Core locus of control

☐ Personal Locus of control

☐ Internal Locus of control

☐ External Locus of control

Made By: Waqar Siddhu

Question No : 13 of 27

Marks: 1 (Budgeted Time 1 Min)

Most of the time decision makers construct simplified models that extract essential features from the problems without capturing all their complexity, because they have to operate within the confines of _____.

Answer (Please select your correct option)

- ☐ Optimal decision making
- ☐ Intuitive decision making
- ☐ Bounded rationality
- ☐ Rationality

Made By: Waqar Siddhu

Question No : 14 of 27

Marks: 1 (Budgeted Time 1 Min)

Which of the following decision making style shows low tolerance for ambiguity and seeks rationality?

Answer (Please select your correct option)

- ☐ Directive
- ☐ Analytical
- ☐ Conceptual
- ☐ Behavioral

Made By: Waqar Siddhu

Question No : 15 of 27

Marks: 1 (Budgeted Time 1 Min)

Ahmad always takes broad prospective to problem solving and likes to consider many options and future possibilities. Ahmad has which of the following decision making style?

Answer (Please select your correct option)

- ☐ Behavioral
- ☐ Directive
- ☐ Analytical
- ☐ Conceptual

Made By: Waqar Siddhu

Question No : 16 of 27

Marks: 1 (Budgeted Time 1 Min)

Desires for associations with those who are significant to us, such as family members, supervisors and friends, are examples of which of the following needs, presented by Alderfer?

Answer (Please select your correct option)

- ☐ Relatedness
- ☐ Existence
- ☐ Association
- ☐ Esteem

Made By: Waqar Siddhu

Question No : 17 of 27

Marks: 1 (Budgeted Time 1 Min)

Maria is trying to secure high position in her department. The main reason she is pursuing this position is that she thinks she can do the job better than her predecessors. What need would McClelland say primarily drives Maria in this case?

Answer (Please select your correct option)

- ☐ The need for control
- ☐ The need for achievement
- ☐ The need for affiliation
- ☐ The need for power

Made By: Waqar Siddhu

Question No : 18 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Ali is the member of a group. He always gives new ideas and tries to get maximum information regarding the project they are handling. Which of the following group role he is performing?

Answer (Please select your correct option)

- ☐ Self-oriented role
- ☐ Maintenance-oriented role
- ☐ Task-oriented role
- ☐ Relations-oriented role

Made By: Waqar Siddhu

Question No : 19 of 27

Marks: 1 (Budgeted Time 1 Min)

Notifications are the form of _____ communication.

Answer (Please select your correct option)

- ☐ Upward communication
- ☐ Downward communication
- ☐ Informal communication
- ☐ Horizontal communication

Made By: Waqar Siddhu

Question No : 20 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Waqas has been working in an organization for the last 5 years. He is highly committed and has very strong attachment with the organization. Which of the following term depicts his behavior properly?

Answer (Please select your correct option)

- ☐ Job involvement
- ☐ Organizational commitment
- ☐ Job satisfaction
- ☐ Job identification

Made By: Waqar Siddhu

Question No : 21 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Ahmed started his career as a clerk, after 6 years hard work, he has earned the position of finance manager. He believes that all his success is because of his own hard work and devotion. Ahmed has:

Answer (Please select your correct option)

- ☐ Self-efficacy
- ☐ Internal locus of control
- ☐ Emotional intelligence
- ☐ High self-esteem

Made By: Waqar Siddhu

Question No : 22 of 27

Marks: 1 (Budgeted Time 1 Min)

Mr. Kashif always tries to accomplish difficult and high standard tasks, and surpasses others. According to acquired need theory, he is striving for which of the following needs defined by David McClelland?

Answer (Please select your correct option)

- ☐ Need for achievement
- ☐ Need for power
- ☐ Need for motivation
- ☐ Need for affiliation

Made By: Waqar Siddhu

Question No : 23 of 27

Marks: 3 (Budgeted Time 6 Min)

"Optimistic people tend to interpret their surroundings more positively than those who are pessimistic". Do you agree with this statement or not? Discuss

Answer (Please click here to Add Answer)

Normal Arial 12 B I U

Made By: Waqar Siddhu

Question No : 24 of 27

Marks: 3 (Budgeted Time 6 Min)

Explain the ways through which a manager can enhance the goal acceptance among employees.

Answer (Please click here to Add Answer)

Normal Arial 12 B I U

Made By: Waqar Siddhu

Question No : 25 of 27

Marks: 3 (Budgeted Time 6 Min)

"High cohesiveness in a group leads to higher group productivity". Do you agree with this statement or not?

Answer ([Please click here to Add Answer](#))

Normal Arial 12 B I U

Made By: Waqar Siddhu

Question No : 26 of 27

Marks: 5 (Budgeted Time 10 Min)

Different cultures have different ways of decision making. How cultural differences affect the decision making of managers? Discuss.

Answer ([Please click here to Add Answer](#))

Normal Arial 12 B I U

Made By: Waqar Siddhu

Question No : 27 of 27

Marks: 5 (Budgeted Time 10 Min)

What possible benefits group decision making can provide to an organization? Also discuss its drawbacks.

Answer ([Please click here to Add Answer](#))

Normal Arial 12 B I U

Made By: Waqar Siddhu