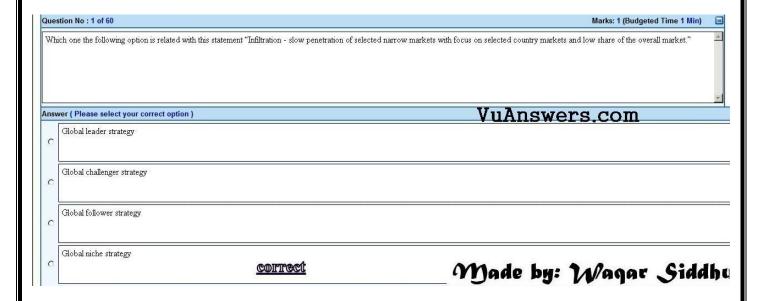
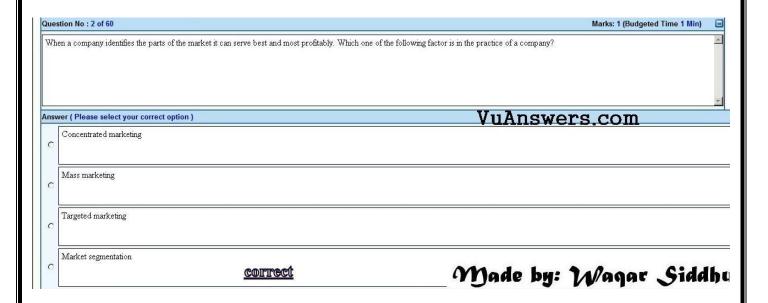
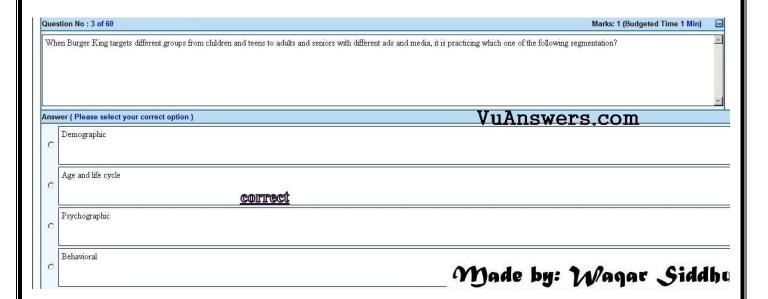
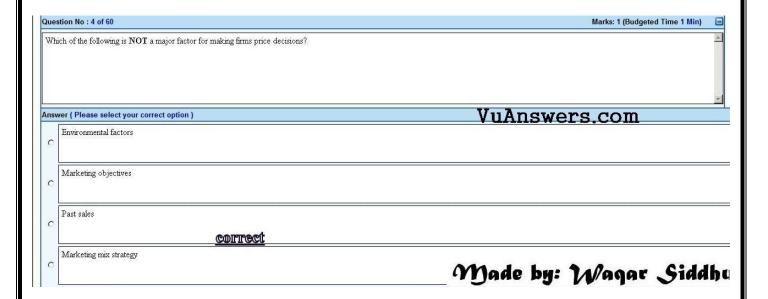
MGT301 Final Term Papers by Waqar (File 3)

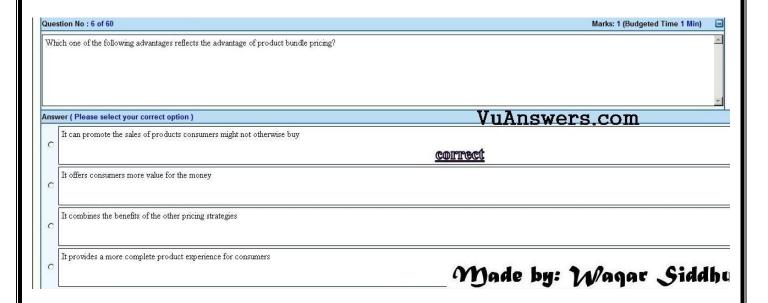


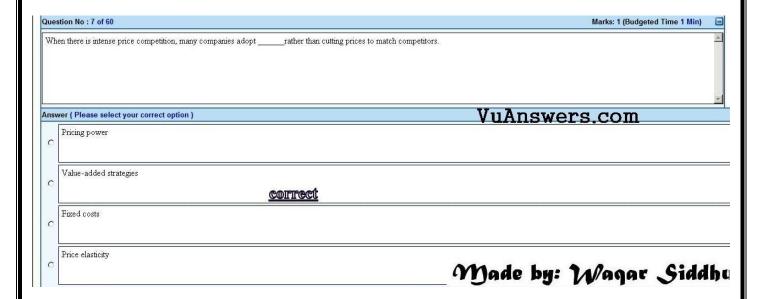


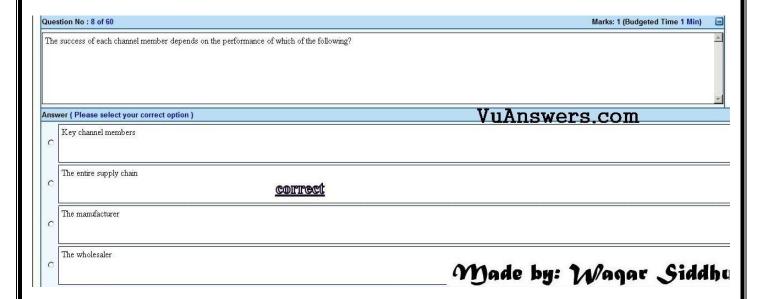


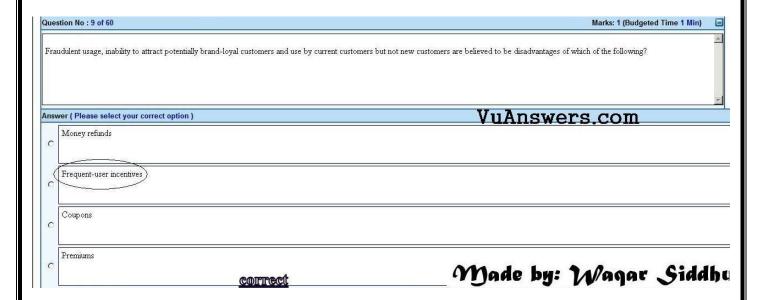


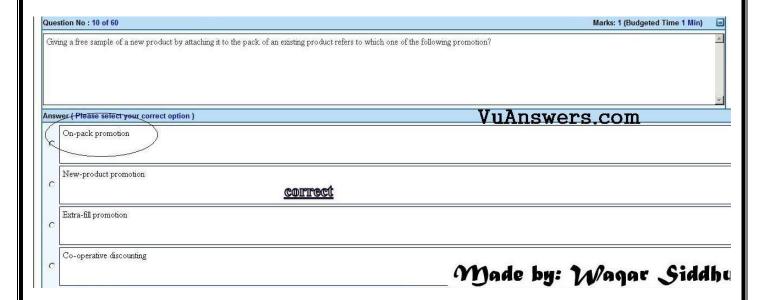




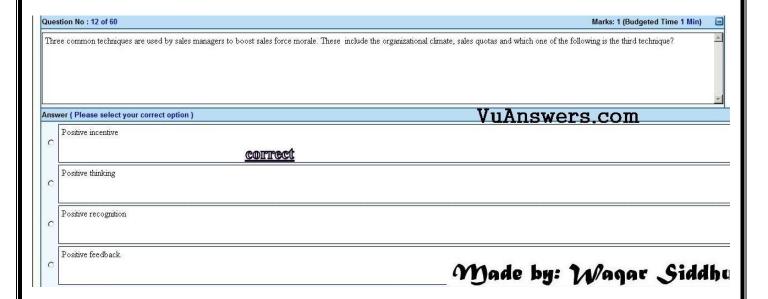


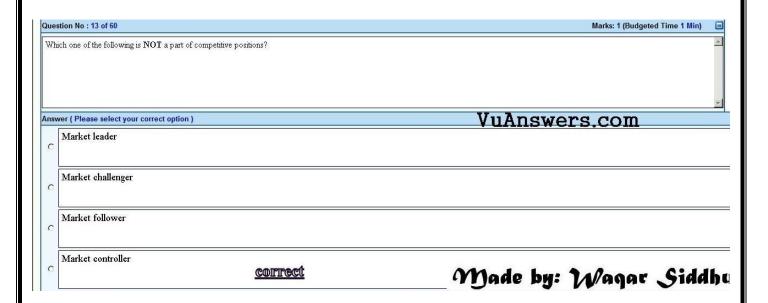


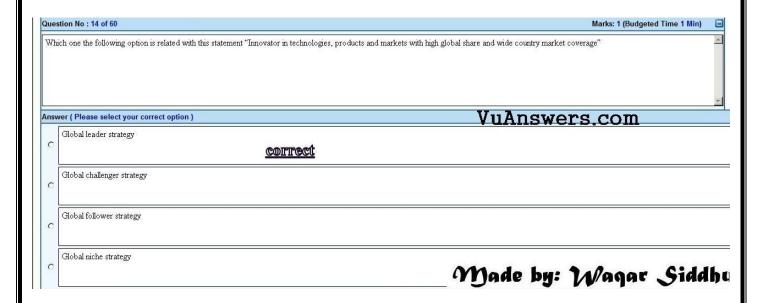


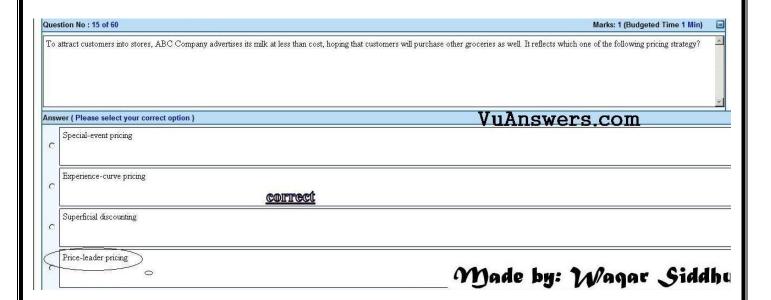


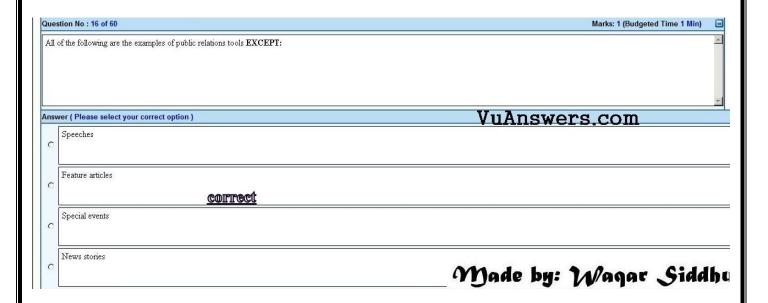
Que	uestion No : 11 of 60	Marks: 1 (Budgeted Time 1 Min)
	A growing trend for many companies is to use a group of people from sales, marketing, engineering, finance, technical o which one of the following approaches?	support and even upper management to service large, complex accounts. It refers 📥
Ansv	nswer (Please select your correct option)	VuAnswers.com
c	Department selling	V U/IIIDWCLD,COIII
c	Multiple selling	
c	Team selling CONTROCT	
o	Simultaneous selling	Made by: Waqar Siddhu

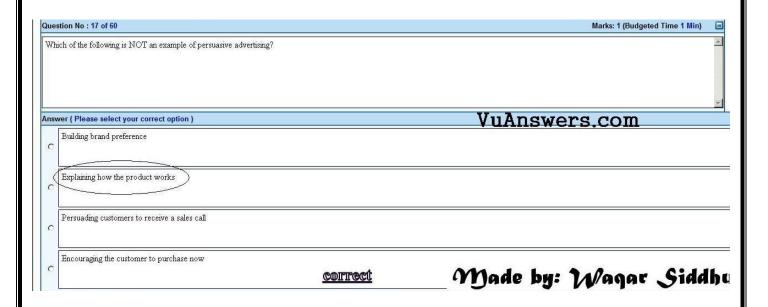


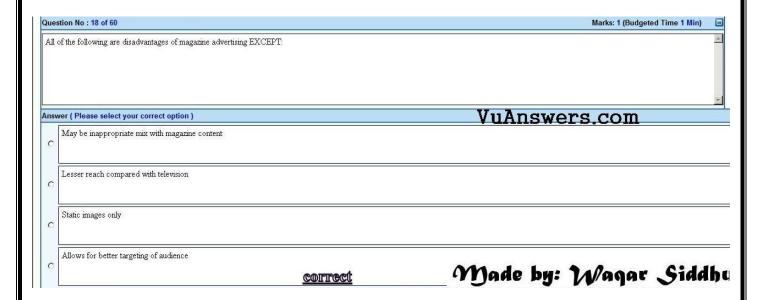












Que	estion No : 19 of 60	Marks: 1 (Budgeted Time 1 Min)
	stle Foods, ran an ad promoting its new Nestlé's fruit juice cocktails in Ladies' Home Journal magar drink. The magazine:	rine. The ad contained a coupon for \$1.00 off the purchase price of two half-gallon containers of 🛋
Ansv	wer (Please select your correct option)	VuAnswers.com
c	Served as the channel for communication	
О	Was the decoding device	
o	Provided feedback	
o.	Was the encoding device	Made by: Waqar Siddhi

