

For Solved Visit **VU Answer**

ENG301 Final Term Papers by Waqar (File 2)

Question No : 1 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option from given choices:

The final letter in collection series, when all efforts have failed, threatens to turn the matter over to a

Answer (Please select your correct option)

- Security agency
- Investigation agency
- Foreign agency
- Collection agency

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Question No : 2 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option:

There can be _____ types of adjustment letters.

Answer (Please select your correct option)

- five
- three
- two
- four

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Question No : 3 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option:

Facial expressions, such as frowns or smiles, are ----- forms of communication.

Answer (Please select your correct option)

- verbal
- non-verbal
- written
- verbal and non-verbal

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Question No : 4 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the best option.

When a vice president in an organization sends message to the sales manager, which type of flow is it?

Answer (Please select your correct option)

- Upward
- Downward
- Horizontal
- Upward and downward

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Question No : 5 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option from the following:

Using 'stolel', instead of stolen is a ----- expression.

Answer (Please select your correct option)

- substandard
- standard
- appropriate
- good

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Question No : 6 of 52 Marks: 1 (Budgeted Time 1 Min)

Fill in the blank with the best option.

We want to communicate -----.

Answer (Please select your correct option)

- message
- medium
- context
- feedback

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Question No : 7 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option:

A claim is written to _____ the company of the problem.

Answer (Please select your correct option)

- inform
- complaint against
- make claim
- refuse

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Question No : 8 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option:

A(n) _____ letter is a reply to a customer's complaint.

Answer (Please select your correct option)

- inquiry
- adjustment
- collection
- sales

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Question No : 9 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option:

A _____ is written to inform the company about the problem and suggest a fair compensation.

Answer (Please select your correct option)

- claim
- adjustment
- statement
- request

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Question No : 10 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

_____ includes investigation of an issue or problem or calculation of financial ratios of a company.

Answer (Please select your correct option)

- Informational letter report
- Formal report
- Analytical letter report
- Scientific report

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Question No : 11 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

In reading style of presentation, the whole presentation is -----.

Answer (Please select your correct option)

- read silently
- read aloud
- read to oneself
- all of the above

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Question No : 12 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

What kind of style a presenter should adopt while delivering an oral presentation to large groups?

Answer (Please select your correct option)

- Casual
- Informal
- Formal
- Interpersonal

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Question No : 13 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

While preparing an oral presentation, it is important to consider any _____ in appearance, mannerism or other customs.

Answer (Please select your correct option)

- time differences
- professional differences
- cultural differences
- none of the above

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Question No : 14 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

In which negotiation method both parties are dissatisfied?

Answer (Please select your correct option)

- Withdrawal
- Accommodation
- Competition
- Cooperation

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Question No : 15 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

Collection letter should be written with the assumption that most people will -----.

Answer (Please select your correct option)

- pay
- not pay
- delay
- ignore

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Question No : 16 of 52 Marks: 1 (Budgeted Time 1 Min)

Select the best option.

----- is a group of people who are appointed to solve a specific problem.

Answer (Please select your correct option)

- A standing committee
- A committee
- A task force
- A help desk

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Question No : 17 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

The role of the chairman as a committee member is:

Answer (Please select your correct option)

- To monitor the committee financial activities.
- To coordinate the work of the committee leader, guide and umpire.
- To carry out the administrative work of the committee.
- To communicate effectively.

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Question No : 18 of 52 Marks: 1 (Budgeted Time 1 Min)

Fill in the blank with suitable option.

Unsolicited letters are written on ADIA plan which is ----- step approach.

Answer (Please select your correct option)

- five
- two
- four
- one

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Question No : 19 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option from the following:

Which type of letter is required to start by capturing the reader's attention and interest?

Answer (Please select your correct option)

- Unsolicited
- Formal
- Informal
- Solicited

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Question No : 20 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option from the following:

Which tests do provide quantitative information about a candidate's skills, attitudes, and habits?

Answer (Please select your correct option)

- Written tests
- Pre-employment tests
- Oral tests
- General tests

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Question No : 21 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

Which tests are designed to check competency or specific abilities of a candidate to perform a job?

Answer (Please select your correct option)

- Psychological tests
- Drug tests
- Job skills tests
- General tests

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Question No : 22 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

The most important communication task for business students is to prepare a _____.

Answer (Please select your correct option)

- resume
- memo
- document
- circular

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Question No : 23 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

Send resumes quickly and cheaply through e-mail and send focused cover letters directly to _____ doing the hiring.

Answer (Please select your correct option)

- organization
- finance department
- human resource executives
- all of above

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Question No : 24 of 52 Marks: 1 (Budgeted Time 1 Min)

Introduction outlines the contribution that the research will make to

Answer (Please select your correct option)

- knowledge
- art
- architecture
- archeology

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Question No : 25 of 52 Marks: 1 (Budgeted Time 1 Min)

The Minutes Book, a record of the official minutes of meeting, is the property of the -----.

Answer (Please select your correct option)

- organization
- secretary
- clerk
- manager

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Question No : 26 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option:

If you feel your correspondent's comments are unfair, courtesy demands you to answer -----.

Answer (Please select your correct option)

- tactfully
- shortly
- simply
- abruptly

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Question No : 27 of 52 Marks: 1 (Budgeted Time 1 Min)

During your presentation, you notice that your fellow employees are starting to lose interest. Which of the following lines has the best chance of getting their interest back?

Answer (Please select your correct option)

- "Guys, listen up!"
- "Excuse me, please pay attention"
- "With a show of hands, who has watched a foreign film?"
- None of the above.

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Question No : 28 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

A formal report's format and impersonal tone convey an impression of -----.

Answer (Please select your correct option)

- criticism
- skepticism
- professionalism
- cynicism

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Question No : 29 of 52 Marks: 1 (Budgeted Time 1 Min)

Do not capitalize the _____ hyphenated compound word.

Answer (Please select your correct option)

- second letter of the first word
- first letter of the second word
- first letter of the first word
- second letter of the second word

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Question No : 30 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

Judging another person's culture by its own context is called -----.

Answer (Please select your correct option)

- ethnocentrism
- cultural relativism
- stereotyping
- ethnocentric relativity

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Question No : 31 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

'MA/na' is the appropriate way to represent ----- in a business letter.

Answer (Please select your correct option)

- postscript
- reference section
- copy notation
- complementary close

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Question No : 32 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

Which section of a research report is not contained in a research proposal?

Answer (Please select your correct option)

- Objective of the study
- Research question
- Justification of the study
- Results and discussion about them

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Question No : 33 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

In which section of a research proposal discussion of results and findings is found?

Answer (Please select your correct option)

- Budget
- Procedures
- Conclusions
- None of these

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Question No : 34 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

There are four -----strategies.

Answer (Please select your correct option)

- negotiation
- debates
- contradictions
- communication

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Question No : 35 of 52 Marks: 1 (Budgeted Time 1 Min)

Choose the correct option.

Coercive power is exerted by those who use their....., against the interest of the other party.

Answer (Please select your correct option)

- authority or any force
- power or any solidarity
- force or any response
- response or authority

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Question No : 36 of 52 Marks: 1 (Budgeted Time 1 Min)

Sometimes silence is used as _____, though it is not very useful.

Answer (Please select your correct option)

- Feedback
- Message
- Context
- Decoder

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Question No : 37 of 52 Marks: 1 (Budgeted Time 1 Min)

In case of written communication illegible writing or bad photocopies lead to miscommunication. This is an example of _____ .

Answer (Please select your correct option)

- Psychological Barrier
- Emotional Barrier
- Perceptual Barrier
- Physical Barrier

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Question No : 38 of 52 Marks: 1 (Budgeted Time 1 Min)

When the teacher uses very difficult or unfamiliar words, the students may not comprehend them due to _____ .

Answer (Please select your correct option)

- perceptual barriers
- physical barriers
- barriers of values & attitudes
- semantic barrier

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Question No : 39 of 52 Marks: 1 (Budgeted Time 1 Min)

_____ are objects used to convey nonverbal messages about self-concept, image, mood, feeling or style.

Answer (Please select your correct option)

- Proximity
- Artifacts
- Environment
- Culture

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Question No : 40 of 52 Marks: 1 (Budgeted Time 1 Min)

Feedback can be made more useful by:

Answer (Please select your correct option)

- Planning how and when to accept it
- Being receptive to your audience's responses
- Encouraging frankness
- All of the Above

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Question No : 41 of 52 Marks: 2 (Budgeted Time 4 Min)

Name some vocal characterizers.

Answer ([Please click here to Add Answer](#))

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Question No : 42 of 52 Marks: 2 (Budgeted Time 4 Min)

What do you understand by the phrase 'Adapt your resume to your audience'?

Answer ([Please click here to Add Answer](#))

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Question No : 43 of 52 Marks: 2 (Budgeted Time 4 Min)

AIDA is the abbreviation of which business term in letter writing?

Answer (Please click here to Add Answer)

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Question No : 44 of 52 Marks: 2 (Budgeted Time 4 Min)

How does listening improve our communication?

Answer (Please click here to Add Answer)

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Question No : 45 of 52 Marks: 3 (Budgeted Time 6 Min)

Write a short note on personal non-verbal communication.

Answer (Please click here to Add Answer)

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Question No : 46 of 52 Marks: 3 (Budgeted Time 6 Min)

Write a short note on weekly market report.

Answer (Please click here to Add Answer)

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Question No : 47 of 52 Marks: 3 (Budgeted Time 6 Min)

What is the difference between a CV and a resume?

Answer (Please click here to Add Answer)

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Question No : 48 of 52 Marks: 3 (Budgeted Time 6 Min)

Briefly discuss the process of negotiation.

Answer (Please click here to Add Answer)

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Question No : 49 of 52 Marks: 5 (Budgeted Time 10 Min)

Individual cultural variables are very important to understand intercultural communication. Discuss the statement with the help of two individual cultural variables.

Answer (Please click here to Add Answer)

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Question No : 50 of 52 Marks: 5 (Budgeted Time 10 Min)

Write down the format of a chronological resume.

Answer (Please click here to Add Answer)

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Question No : 51 of 52 Marks: 5 (Budgeted Time 10 Min)

Briefly describe any two types of quantitative research .

Answer (Please click here to Add Answer)

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Question No : 52 of 52 Marks: 5 (Budgeted Time 10 Min)

"Today's business world is a dynamic one and needs dynamic workers as well." Keeping this in mind, explain what employers seek in job applicants nowadays.

Answer (Please click here to Add Answer)

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